



# DULUTH

## CARGO CONNECT



MULTIMODAL CARGO HUB  
CONNECTING NORTH AMERICA'S  
HEARTLAND TO THE WORLD



# LINKED IN:

## CONNECTIVITY & CAPACITY

When it comes to moving cargo, we've got the right connections. Not only does the Port anchor the western edge of the entire Great Lakes St. Lawrence Seaway system, we also boast the best road and rail clearances to and from North America's heartland.

Shippers benefit from our connectivity. Duluth Cargo Connect is strategically located as a multimodal cargo-handling hub—connecting this region to global markets, ensuring quick turnaround times, eliminating costly delivery delays and streamlining customers' supply chains.

*"It takes collaboration to coordinate the logistics of dimensional freight delivery and determine the safest, most expedient routes. Mn/DOT works with the Port to maximize land-haul efficiencies and ensure Duluth's continued key role in worldwide transportation."*

- Ted Coulianos, Supervisor for Transportation Permits, Mn/DOT

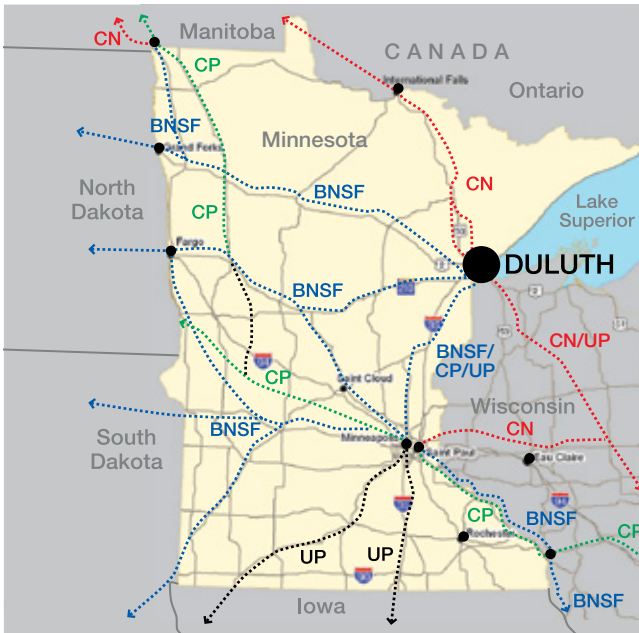




# CONNECTIVITY & CAPACITY

We are unique in the world of transportation as there are four Class I carriers serving our facility—BNSF, CN, CP and UP. That allows for competitive pricing and staging of trains to and from adjacent yards. On-dock rail at our Clure Public Terminal allows for direct transfers, plus a loop track provides access to warehouses and laydown areas.

With the 2017 opening of a CN Intermodal Terminal onsite, customers are now connected to an efficient, flexible, high-capacity freight network that stretches across North America with gateways to the world.



# DULUTH DELIVERS

## LOADS OF EXPERIENCE

Duluth Cargo Connect is in the business of moving cargo—huge, heavy and, often, unwieldy pieces of equipment and packaged freight—to meet the needs of diverse industries from agriculture, pulp and paper, mining, manufacturing and construction to wind energy, oil and gas production, and power generation.

Here in Duluth—at the Clure Public Marine Terminal—we offer high-value services for the safe handling of high-value cargoes. Our 120-acre Terminal and a recently completed 26-acre expansion have both been engineered for large capacity jobs and multimodal capabilities.



Not only have we increased the size of our footprint, but also our operational efficiency. With a hand-picked team of cargo handling specialists, we continuously balance speed and productivity with safe and reliable service.

**VOTED #1 PORT  
IN NORTH AMERICA  
BY RAILWAY INDUSTRIAL  
CLEARANCE ASSOCIATION**





*"Our company has a long-term relationship with Duluth Cargo Connect; we store critical reactors and separators at its facility. We presented them with a Vendor Excellence Award, an honor received by only 1% of our suppliers."*

- Brian M. Cook, Vice President  
Supply Chain Management,  
North West Redwater Partnership



# FULL-SERVICE

## SHIP-TO-SHORE STEVEDORE

Construction on our \$18 million Clure Terminal expansion project was completed in 2016, which tripled outdoor storage capacity and doubled heavy-lift cargo handling capabilities. Included in the redevelopment project was construction of a new Ro-Ro dock, a rail spur and reinforced heavy-lift dock, plus installation of new lighting and security fencing around a resurfaced 26-acre deck. The adjoining slip also was dredged to 29 feet to better serve oceangoing traffic.

We offer five general cargo berths at Seaway depth, plus on-dock rail for direct transload operations, a loop track for rail access to storage areas, 24-hour security, perimeter fencing, shore-side power, twin 80-ton rail-mounted gantry cranes (120 mt tandem lift capacity) and a 300-ton crawler crane. As needed, we employ additional mobile units capable of handling payloads that exceed onsite crane capacities.

Experienced stevedores safely and efficiently load or discharge your breakbulk, dimensional and heavy-lift cargoes. In addition, Duluth Cargo Connect offers a wide array of ancillary services including: custom crating/skidding, container stuffing and de-stuffing, fixture change-out and component separation, plus ship servicing and fueling.



*"They have very high standards for customer service, but also are forward thinking in regards to developing, growing and improving business. They clearly strive for continuous improvement. With several years of terminal and slurry processing operations behind us now, Imerys is very pleased with our decision to partner with Duluth Cargo Connect, and we look forward to the years to come."*

- Matt Garrett  
North America Logistics Director  
Imerys Clays Inc.



# OUT-OF-THE-BOX

## INTERMODAL SERVICE

With 2017, came the opening of the first rail-served intermodal container ramp here in the Port of Duluth-Superior—a partnership between CN and Duluth Cargo Connect.



RAIL NETWORK WITH ACCESS TO 3 COASTS

Prince Rupert



Vancouver



Duluth



Montreal



Mobile



New Orleans





*"For us, it's about our ability to move cargo quicker. Duluth is really close to us. It's much more convenient than the Twin Cities and has warehousing capacity, too. In some cases, we expect to see up to a third in freight cost savings by utilizing the new CN Intermodal Terminal in Duluth. Quite honestly, it is just a lot less expensive for us to ship through Duluth."*

- David Claypool  
Sales and Marketing Manager  
Lexington Manufacturing, Brainerd, MN



Situated on our Clure Public Terminal, CN's new ramp instantly connects the region to containerized imports and exports via a high-capacity rail network that spans the continent, providing direct service to and from East, West and Gulf Coast ports.

The CN Duluth Intermodal Terminal opens up a congestion-free logistics supply chain that moves freight by its shortest, most economical path. To further expedite landside transfers of inbound/outbound containers, Duluth Cargo Connect offers an array of ancillary services whether product is bulk, bundled, crated, palletized or in super sacks, including:



Halifax

- Container stuffing and de-stuffing
- Storage, warehousing and distribution services
- Crating, skidding, bundling, bulk loading and overhead crane use
- Heat-treated dunnage certification for export packaging compliance
- Overweight container handling for cost-effective rail moves
- IT support with EDI/RFID capabilities
- Certified truck scale to ensure SOLAS VGM compliance
- Customs and Border Protection processing facility onsite
- TRAC chassis pool for hire onsite for intermodal moves
- Tier II Warehouse Management Software for inventory control



# KEEPING IT UNDER WRAPS

## WAREHOUSING & DISTRIBUTION

Our Port serves as a multimodal hub for domestic and international trade. As such, many customers take advantage of our indoor and outdoor storage facilities to streamline their supply chains.

Bundles, crates, pallets, super sacks, containers or dimensional, heavy-lift project cargoes moving either on or off ships, being placed in or removed from railcars, or being loaded from or onto truck beds—whatever the job, rely on Duluth Cargo Connect to seamlessly and safely handle, store and/or distribute that cargo as per a shipper's instructions.

- 400,000+ square feet of indoor warehouse space, plus heated storage options
- 40-plus acres of secure, outdoor storage space for cargo staging and assembly
- Foreign Trade Zone #51, including duty-free storage and staging
- Tier II Warehouse Management Software as backbone to inventory control
- Scanning, RFID and EDI capabilities with customer portal
- Value-added, onsite services include everything from container stuffing/de-stuffing and custom crating to fixture change-out

Quality people are the key to seamless cargo handling and transport. Crews from Duluth Cargo Connect are recognized for their professionalism, cargo-handling expertise, attention to detail, and unwavering commitment to customer satisfaction. Trusted the world over for reliability and world-class productivity, you will appreciate how adept they are across all transportation modes—rail, trucking and maritime.

*"Partnering with Duluth Cargo Connect allows us to provide our international customer base with virtually every service required to meet their domestic and global logistics needs. With an eye on economic development in this region, Duluth Cargo Connect continues to charge forward into the future of supply chain innovation. Duluth Cargo Connect is quickly becoming the multimodal gateway for the Midwest."*

- Wayne Larson  
Director of Global Logistics  
Valley Worldwide Logistics Solutions





# WAREHOUSING & DISTRIBUTION

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GET YOUR CARGO MOVING IN THE RIGHT DIRECTION



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**CARGO CONNECT**

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